

## **Globus Medical Reports Second Quarter 2024 Results**

August 6, 2024

AUDUBON, Pa., Aug. 06, 2024 (GLOBE NEWSWIRE) -- Globus Medical, Inc. (NYSE: GMED), a leading musculoskeletal solutions company, today announced its financial results for the quarter ended June 30, 2024.

- Worldwide net sales were \$629.7 million, an increase of 115.9% or 117.3% on a constant currency basis
- GAAP net income for the quarter was \$31.8 million
- GAAP diluted earnings per share ("EPS") was \$0.23 and non-GAAP diluted EPS was \$0.75
- Non-GAAP adjusted EBITDA was \$190.4 million, or 30.2% of net sales

"I'm pleased with the quarterly results, demonstrating our team's strong performance as we continue to execute our long-term growth strategy, deliver on NuVasive integration plans, launch meaningful new products into the market and drive strong financial performance," said Dan Scavilla, President and Chief Executive Officer. "I believe the potential for Globus has never been greater, as we redefine surgery with procedural solutions built around enabling technology."

"Our second quarter results demonstrate our continued commitment to achieving excellence in commercial execution, while driving integration objectives to achieve synergy goals," commented Keith Pfeil, COO-CFO. "I am pleased with our results thus far in 2024 and I believe we remain well positioned to deliver against our objectives for the remainder of this year, as well as into the future. Looking ahead, we will continue to focus on commercial initiatives to drive profitable growth and operational initiatives to drive enhanced efficiencies."

Worldwide net sales for the second quarter of 2024 were \$629.7 million, an as-reported increase of 115.9% over the second quarter of 2023. U.S. net sales for the second quarter of 2024 increased by 103.5% compared to the second quarter of 2023. International net sales increased by 182.3% over the second quarter of 2023 on an as-reported basis, and an increase of 191.3% on a constant currency basis. Net Sales increases were driven by the addition of NuVasive, as well as increased volume of spine product sales and enabling technology products and services.

GAAP net income for the second quarter of 2024 was \$31.8 million, a decrease of 45.0% over the same period in the prior year. Diluted EPS for the second quarter was \$0.23, compared to \$0.57 for the second quarter of 2023. The GAAP net income was primarily driven by the amortization costs of purchase-accounting-related fair-value step ups and restructuring costs. Non-GAAP diluted EPS for the second quarter of 2024, which excludes, among other costs, both acquisitions related and restructuring costs, was \$0.75, compared to \$0.63 in the second quarter of 2023, an increase of 20.0%.

Net cash provided by operating activities was \$54.3 million, and non-GAAP free cash flow was \$26.5 million for the second quarter of 2024.

#### 2025 Annual Guidance

The Company raised its guidance for full year 2024 revenue to be in the range of \$2.47 to \$2.49 billion, and non-GAAP fully diluted earnings per share in the range of \$2.80 to \$2.90.

#### **Conference Call Information**

Globus Medical will hold a teleconference to discuss its second quarter 2024 results with the investment community at 4:30 p.m. Eastern Time today. Participants may access the conference call live via webcast on the Investors page of Globus Medical's website at <a href="http://www.investors.globusmedical.com/news-events/events-webcasts">http://www.investors.globusmedical.com/news-events/events-webcasts</a>.

To participate via telephone, please register in advance at this <u>link</u>. Upon registration, all telephone participants will receive a confirmation email detailing how to join the conference call, including the dial-in number along with a unique passcode and registrant ID that can be used to access the call. The audio archive will be available after the call on the Investor page of the Globus Medical website.

## About Globus Medical, Inc.

Based in Audubon, Pennsylvania, Globus Medical, Inc. was founded in 2003 by an experienced team of professionals with a shared vision to create products that enable surgeons to promote healing in patients with musculoskeletal disorders. Additional information can be accessed at <a href="https://www.globusmedical.com">www.globusmedical.com</a>.

#### **Non-GAAP Financial Measures**

To supplement our financial statements prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), management uses certain non-GAAP financial measures. For example, non-GAAP Adjusted EBITDA, which represents net income before interest income, net and other non-operating expenses, provision for income taxes, depreciation and amortization, stock-based compensation expense, provision for litigation, acquisition of in-process research and development, merger and acquisition related costs/licensing, restructuring related costs, certain foreign currency acquisition-related impacts, and gains and losses from strategic investments, is useful as an additional measure of operating performance, and particularly as a measure of comparative operating performance from period to period, as it is reflective of changes in pricing decisions, cost controls and other factors that affect operating performance, and it removes the effect of our capital structure, asset base, income taxes and interest income and expense. Our management also uses non-GAAP Adjusted EBITDA for planning purposes, including the preparation of our annual

operating budget and financial projections. Provision for litigation represents costs incurred for litigation settlements or unfavorable verdicts when the loss is known or considered probable and the amount can be reasonably estimated, or in the case of a favorable settlement, when income is realized. Merger and acquisition related costs/licensing represents the change in fair value of business-acquisition-related contingent consideration; costs related to integrating recently acquired businesses, including but not limited to costs to exit or convert contractual obligations, severance, retention bonus, duplicative costs and information system conversion; and specific costs related to the consummation of the acquisition process such as banker fees, legal fees, and other acquisition related professional fees, as well as one-time licensing fees. Restructuring related costs include severance, retention bonus, accelerated stock-based compensation expense, and costs associated with consolidating facilities. Acquisition of in-process research and development represents the expensing of acquired assets with no alternative future use and related fees. We also adjusted for certain foreign currency impacts related to the acquisition costs and gains/losses on strategic investments within other assets as we believe these impacts are not a measure of our operating performance.

In addition, for the period ended June 30, 2024 and for other comparative periods, we are presenting non-GAAP net income and non-GAAP Diluted Earnings Per Share, which represent net income and diluted earnings per share excluding the provision for litigation, amortization of intangibles, acquisition of in-process research and development, merger and acquisition related costs/licensing, restructuring related costs, certain foreign currency impacts, gains and losses from strategic investments, the impact of dilution attributable to the Convertible Notes, and the tax effects of all of the foregoing adjustments. We also present Non-GAAP gross profit, which excludes the impacts of any inventory acquisition-related costs within cost of goods sold. The tax effect adjustment represents the tax effect of the pre-tax non-GAAP adjustments excluded from non-GAAP net income. The tax impact of the non-GAAP adjustments is calculated based on the consolidated effective tax rate on a GAAP basis, applied to the non-GAAP adjustments, unless the underlying item has a materially different tax treatment, in which case the estimated tax rate applicable to the adjustment is used. We believe these non-GAAP measures are also useful indicators of our operating performance, and particularly as additional measures of comparative operating performance from period to period as they remove the effects of the foregoing items, which we believe are not reflective of underlying business trends. Additionally, for the period ended June 30, 2024 and for other comparative periods, we also define the non-GAAP measure of free cash flow as the net cash provided by operating activities, adjusted for the impact of restricted cash, less the cash impact of purchases of property and equipment. We believe that this financial measure provides meaningful information for evaluating our overall financial performance for comparative periods as it facilitates an assessment of funds available to satisfy current and future obligations and fund acquisitions. Furthermore, the non-GAAP measure of constant currency net sales growth is calculated by translating current year net sales at the same average exchange rates in effect during the applicable prior year period. We believe constant currency net sales growth provides insight to the comparative increase or decrease in period net sales, in dollar and percentage terms, excluding the effects of fluctuations in foreign currency exchange rates.

Non-GAAP adjusted EBITDA, non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP gross profit, free cash flow and constant currency net sales growth are not calculated in conformity with U.S. GAAP. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as a substitute for financial measures prepared in accordance with U.S. GAAP. These measures do not include certain expenses that may be necessary to evaluate our liquidity or operating results. Our definitions of non-GAAP adjusted EBITDA, non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP gross profit, free cash flow and constant currency net sales growth may differ from that of other companies and therefore may not be comparable.

#### **Safe Harbor Statements**

All statements included in this press release other than statements of historical fact are forward-looking statements and may be identified by their use of words such as "believe," "may," "might," "could," "will," "aim," "estimate," "continue," "anticipate," "intend," "expect," "plan" and other similar terms. These forward-looking statements are based on our current assumptions, expectations and estimates of future events and trends. Forward-looking statements are only predictions and are subject to many risks, uncertainties and other factors that may affect our businesses and operations and could cause actual results to differ materially from those predicted. These risks and uncertainties include, but are not limited to, the risks and costs associated with the integration of the NuVasive business and our ability to successfully integrate and achieve anticipated synergies with the integration, health epidemics, pandemics and similar outbreaks, factors affecting our quarterly results, our ability to manage our growth, our ability to sustain our profitability, demand for our products, our ability to compete successfully (including without limitation our ability to convince surgeons to use our products and our ability to attract and retain sales and other personnel), our ability to rapidly develop and introduce new products, our ability to develop and execute on successful business strategies, our ability to comply with laws and regulations that are or may become applicable to our businesses, our ability to safeguard our intellectual property, our success in defending legal proceedings brought against us, trends in the medical device industry, general economic conditions, and other risks. For a discussion of these and other risks, uncertainties and other factors that could affect our results, you should refer to the disclosure contained in our most recent annual report on Form 10-K filed with the U.S. Securities and Exchange Commission, including the sections labeled "Risk Factors" and "Cautionary Note Concerning Forward-Looking Statements," and in our Forms 10-Q, Forms 8-K and other filings with the U.S. Securities and Exchange Commission. These documents are available at www.sec.gov. Moreover, we operate in an evolving environment. New risk factors and uncertainties emerge from time to time and it is not possible for us to predict all risk factors and uncertainties, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements. Forward-looking statements contained in this press release speak only as of the date of this press release. We undertake no obligation to update any forward-looking statements as a result of new information, events or circumstances or other factors arising or coming to our attention after the date hereof.

## GLOBUS MEDICAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)

		Three Months Ended					Six Months Ended				
(In thousands, except per share amounts)	June 30,					June 30,					
	2024		2023		2024		2023				
Net sales	\$	629,691	\$	291,615	\$	1,236,357	\$	568,303			
Cost of sales		260,040		76,473		501,527		147,298			
Gross profit		369,651		215,142		734,830		421,005			

Operating expenses:						
Research and development	37,698	21,347		94,966		42,429
Selling, general and administrative	238,119	120,069		486,829		242,485
Provision for litigation, net	1,335	(2,740)		1,304		(2,740)
Amortization of intangibles	29,709	4,547		59,385		9,148
Acquisition-related costs	13,734	5,707		16,152		7,068
Restructuring Costs	 (566)	 		18,575		
Total operating expenses	 320,029	 148,930		677,211		298,390
Operating income/(loss)	49,622	66,212		57,619		122,615
Other income/(expense), net						
Interest income/(expense), net	(2,335)	8,294		(4,229)		14,791
Foreign currency transaction gain/(loss)	(703)	(548)		(16,074)		(336)
Other income/(expense)	 997	 716		1,707	-	793
Total other income/(expense), net	 (2,041)	 8,462		(18,596)		15,248
Income/(loss) before income taxes	47,581	74,674		39,023		137,863
Income tax provision/(benefit)	 15,821	 16,962	-	14,380		31,022
Net income/(loss)	\$ 31,760	\$ 57,712	\$	24,643	\$	106,841
Other comprehensive income/(loss), net of tax:						
Unrealized gain/(loss) on marketable securities	492	40		871		4,338
Foreign currency translation gain/(loss)	(1,298)	315		(2,530)		1,225
Total other comprehensive income/(loss), net of tax	(806)	355		(1,659)		5,563
Comprehensive income/(loss)	\$ 30,954	\$ 58,067	\$	22,984	\$	112,404
Earnings per share:						
Basic	\$ 0.23	\$ 0.57	\$	0.18	\$	1.06
Diluted	\$ 0.23	\$ 0.57	\$	0.18	\$	1.05
Weighted average shares outstanding:						
Basic	 135,195	100,373	===	135,276		100,326
Diluted	136,979	101,782		136,836		101,989

# GLOBUS MEDICAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

	June 30,	De	ecember 31,
(In thousands, except share and per share values)	2024		2023
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 410,424	\$	467,292
Short-term marketable securities	82,509		50,497
Accounts receivable, net of allowances of \$19,256 and \$8,934, respectively	611,784		503,235
Inventories	770,463		848,135
Prepaid expenses and other current assets	46,213		44,580
Income taxes receivable	2,498		1,635
Total current assets	 1,923,891		1,915,374
Property and equipment, net of accumulated depreciation of \$480,290 and \$425,695, respectively	571,776	·	586,932
Operating lease right of use assets	53,881		59,931
Long-term marketable securities	27,795		75,428
Intangible assets, net	866,565		924,603
Goodwill	1,454,117		1,434,540
Other assets	77,569		78,590
Deferred income taxes	 18,199		10,685

Current liabilities:	Total assets	\$ 4,993,793	\$ 5,086,083
Accounts payable         \$ 67,163         \$ 56,671           Accrued expenses         215,885         240,460           Operating lease liabilities         11,118         11,967           Income taxes payable         11,129         3,845           Senior convertible notes         430,485         —           Business acquisition liabilities         38,221         61,035           Deferred revenue         19,845         18,369           Total current liabilities         794,146         392,347           Business acquisition liabilities, net of current portion         83,111         78,323           Operating lease liabilities         87,702         91,037           Senior convertible notes         27,264         84,421           Other liabilities         27,264         84,421           Other liabilities         25,205         24,596           Total liabilities         1,017,428         1,088,124           Equity:         25,205         24,596           Class A common stock; \$0.001 par value. Authorized 500,000,000 shares; issued and outstanding 112,928,331 and 113,905,565 shares at June 30, 2024 and December 31, 2023, respectively         113         114           Class B common stock; \$0.001 par value. Authorized 275,000,000 shares; issued and outstanding 22,430,097 shares at June 30, 2024 and Decem	LIABILITIES AND EQUITY		
Accrued expenses         215,885         240,460           Operating lease liabilities         11,118         11,967           Income taxes payable         11,429         3,845           Senior convertible notes         430,485         —           Business acquisition liabilities         38,221         61,035           Deferred revenue         19,845         18,369           Total current liabilities, net of current portion         83,111         78,323           Desnior convertible notes         —         417,400           Operating lease liabilities         —         417,400           Deferred income taxes and other tax liabilities         —         417,400           Deferred income taxes and other tax liabilities         27,264         84,421           Other liabilities         25,205         24,596           Total liabilities         1,017,428         1,088,124           Equity:         Class A common stock; \$0.001 par value. Authorized 500,000,000 shares; issued and outstanding 112,292,331 and 113,395,565 shares at June 30, 2024 and December 31, 2023, respectively         113         114           Class B common stock; \$0.001 par value. Authorized 275,000,000 shares; issued and outstanding 22,430,097 shares at June 30, 2024 and December 31, 2023, respectively         22         2,913,609         2,870,749           Acc	Current liabilities:		
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Business acquisition liabilities         38,221         61,035           Deferred revenue         19,845         18,369           Total current liabilities         794,146         392,347           Business acquisition liabilities, net of current portion         83,111         78,323           Operating lease liabilities         87,702         91,037           Senior convertible notes         -         417,400           Deferred income taxes and other tax liabilities         27,264         84,421           Other liabilities         25,205         24,596           Total liabilities         1,017,428         1,088,124           Equity:         Class A common stock; \$0.001 par value. Authorized 500,000,000 shares; issued and outstanding 112,928,331 and 113,905,565 shares at June 30, 2024 and December 31, 2023, respectively         113         114           Class B common stock; \$0.001 par value. Authorized 275,000,000 shares; issued and outstanding 22,430,097 shares at June 30, 2024 and December 31, 2023, respectively         22         22           Additional paid-in capital         2,913,609         2,870,749           Accumulated other comprehensive income/(loss)         (11,851)         (10,192)           Retained earnings         1,074,472         1,137,266           Total equity         3,976,365 3,997,959	Income taxes payable	11,429	3,845
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Equity:         Class A common stock; \$0.001 par value. Authorized 500,000,000 shares; issued and outstanding 112,928,331 and 113,905,565 shares at June 30, 2024 and December 31, 2023, respectively       113       114         Class B common stock; \$0.001 par value. Authorized 275,000,000 shares; issued and outstanding 22,430,097 and 22,430,097 shares at June 30, 2024 and December 31, 2023, respectively       22       22         Additional paid-in capital       2,913,609       2,870,749         Accumulated other comprehensive income/(loss)       (11,851)       (10,192)         Retained earnings       1,074,472       1,137,266         Total equity       3,997,959	Other liabilities	25,205	24,596
Class A common stock; \$0.001 par value. Authorized 500,000,000 shares; issued and outstanding 112,928,331 and 113,905,565 shares at June 30, 2024 and December 31, 2023, respectively       113       114         Class B common stock; \$0.001 par value. Authorized 275,000,000 shares; issued and outstanding 22,430,097 and 22,430,097 shares at June 30, 2024 and December 31, 2023, respectively       22       22         Additional paid-in capital       2,913,609       2,870,749         Accumulated other comprehensive income/(loss)       (11,851)       (10,192)         Retained earnings       1,074,472       1,137,266         Total equity       3,976,365       3,997,959	Total liabilities	1,017,428	1,088,124
112,928,331 and 113,905,565 shares at June 30, 2024 and December 31, 2023, respectively       113       114         Class B common stock; \$0.001 par value. Authorized 275,000,000 shares; issued and outstanding 22,430,097 and 22,430,097 shares at June 30, 2024 and December 31, 2023, respectively       22       22         Additional paid-in capital       2,913,609       2,870,749         Accumulated other comprehensive income/(loss)       (11,851)       (10,192)         Retained earnings       1,074,472       1,137,266         Total equity       3,976,365       3,997,959	Equity:		
Additional paid-in capital       2,913,609       2,870,749         Accumulated other comprehensive income/(loss)       (11,851)       (10,192)         Retained earnings       1,074,472       1,137,266         Total equity       3,976,365       3,997,959	112,928,331 and 113,905,565 shares at June 30, 2024 and December 31, 2023, respectively	113	114
Accumulated other comprehensive income/(loss)         (11,851)         (10,192)           Retained earnings         1,074,472         1,137,266           Total equity         3,976,365         3,997,959	22,430,097 and 22,430,097 shares at June 30, 2024 and December 31, 2023, respectively	22	22
Retained earnings         1,074,472         1,137,266           Total equity         3,976,365         3,997,959	Additional paid-in capital	2,913,609	2,870,749
Total equity 3,976,365 3,997,959	Accumulated other comprehensive income/(loss)	(11,851)	(10,192)
	Retained earnings	 1,074,472	 1,137,266
Total liabilities and equity         \$ 4,993,793         \$ 5,086,083	Total equity	3,976,365	3,997,959
	Total liabilities and equity	\$ 4,993,793	\$ 5,086,083

## GLOBUS MEDICAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Six Months Ended June 30, 2024 2023 (In thousands) Cash flows from operating activities: Net income \$ 24,643 \$ 106,841 Adjustments to reconcile net income to net cash provided by operating activities: 12,613 Acquired in-process research and development Depreciation and amortization 118,849 36,183 Amortization of premiums on marketable securities (14)786 Provision for excess and obsolete inventory 10,498 3,972 Amortization of inventory fair value step up 107,341 Amortization of 2025 Note fair value step up 13,315 17,542 Stock-based compensation expense 30,073 Allowance for doubtful accounts 11,481 1,863 Change in fair value of business acquisition liabilities 12,739 3,280 Change in deferred income taxes (65,275)(11,160)(Gain)/loss on disposal of assets, net 464 129 Payment of business acquisition-related liabilities (16,965)(1,490)Net (gain)/loss from foreign currency adjustment 6,558 (Increase) decrease in: (124,206)(28, 237)Accounts receivable Inventories (22,855)(38,658)Prepaid expenses and other assets (2,001) (2,100)Increase (decrease) in:

Accounts payable	11,561	(2,769)
Accrued expenses and other liabilities	(28,951)	(888)
Income taxes payable/receivable	 6,777	 3,047
Net cash provided by/(used in) operating activities	 106,645	88,341
Cash flows from investing activities:	 _	 _
Purchases of marketable securities	(12,174)	(81,381)
Maturities of marketable securities	21,709	159,328
Sales of marketable securities	7,404	21,788
Purchases of property and equipment	(56,366)	(33,859)
Acquisition of businesses, net of cash acquired and purchases of intangible and other assets	 (17,535)	 (2,662)
Net cash provided by/(used in) investing activities	 (56,962)	 63,214
Cash flows from financing activities:		
Payment of business acquisition-related liabilities	(33,921)	(4,034)
Net proceeds from exercise of stock options	17,651	8,058
Payments related to tax withholdings for share-based compensation	(5,955)	_
Repurchase of common stock	 (84,787)	 <u> </u>
Net cash provided by/(used in) financing activities	 (107,012)	4,024
Effect of foreign exchange rates on cash	461	407
Net increase/(decrease) in cash and cash equivalents	 (56,868)	 155,986
Cash and cash equivalents at beginning of period	467,292	150,466
Cash and cash equivalents at end of period	\$ 410,424	\$ 306,452
Supplemental disclosures of cash flow information:		
Income taxes paid, net	\$ 71,586	\$ 38,979
Non-cash investing and financing activities:		
Accrued purchases of property and equipment	\$ 9,508	\$ 5,366

## **Supplemental Financial Information**

## Net Sales by Product Category:

	Three Mor	iths E	nded		Six Months Ended				
(In thousands)	 June 30,					June 30,			
	 2024		2023		2024		2023		
Musculoskeletal Solutions	\$ 592,913	\$	256,855	\$	1,167,610	\$	508,462		
Enabling Technologies	 36,778		34,760		68,747		59,841		
Total net sales	\$ 629,691	\$	291,615	\$	1,236,357	\$	568,303		

## **Liquidity and Capital Resources:**

		June 30, 2024			
(In thousands)					
Cash and cash equivalents	\$	410,424	\$	467,292	
Short-term marketable securities		82,509		50,497	
Long-term marketable securities		27,795		75,428	
Total cash, cash equivalents and marketable securities	\$	520,728	\$	593,217	

The following tables reconcile GAAP to Non-GAAP financial measures.

## Non-GAAP Adjusted EBITDA Reconciliation Table:

		i nree wo	ntns =	naea	Six Wonth's Ended				
	June 30,					June 30,			
(In thousands, except percentages)	2024		2023		2024		2023		
Net income/(loss)	\$	31,760	\$	57,712	\$	24,643	\$	106,841	
Interest (income)/expense, net		2,335		(8,294)		4,229		(14,791)	
Provision for income taxes		15,821		16,962		14,380		31,022	

Depreciation and amortization	 63,588	 18,075	 118,849	36,183
EBITDA	113,504	84,455	162,101	159,255
Stock-based compensation expense	12,735	8,589	25,174	17,542
Provision for litigation, net	1,335	(2,740)	1,304	(2,740)
Merger and acquisition-related costs/licensing	67,613	5,809	124,000	7,184
Acquisition of in-process research and development	_	_	12,613	_
Net (gain) loss from strategic investments	(490)	_	(267)	_
Non-cash acquisition-related foreign currency impacts	(4,633)	_	6,558	_
Restructuring costs	 371	 	25,533	 
Adjusted EBITDA	\$ 190,435	\$ 96,113	\$ 357,016	\$ 181,241
Net income/(loss) as a percentage of net sales	5.0%	19.8%	2.0%	18.8%
Adjusted EBITDA as a percentage of net sales	30.2%	33.0%	28.9%	31.9%

## Non-GAAP Net Income Reconciliation Table:

	Three Mo	nths E	Ended	Six Months Ended				
	 Jun	e 30,			Jun	e 30,		
(In thousands)	2024		2023		2024		2023	
Net income/(loss)	\$ 31,760	\$	57,712	\$	24,643	\$	106,841	
Provision for litigation, net	1,335		(2,740)		1,304		(2,740)	
Amortization of intangibles	29,709		4,547		59,385		9,148	
Merger and acquisition-related costs/licensing	67,613		5,809		124,000		7,184	
Acquisition of in-process research and development	_		_		12,613		_	
Non-cash acquisition-related foreign currency impacts	(4,633)		_		6,558		_	
Restructuring Costs	371		_		25,534		_	
Net gain/(loss) on strategic investments	(490)		_		(267)		_	
Tax effect of adjusting items	 (22,941)		(1,730)		(52,947)		(3,059)	
Non-GAAP net income/(loss)	\$ 102,724	\$	63,598	\$	200,823	\$	117,374	

#### **Non-GAAP Gross Profit Reconciliation Table:**

		Three Mo	nths I		Six Months Ended				
	June 30,					June 30,			
(In thousands)	2024		2023		2024		2023		
Cost of sales	\$	260,040	\$	76,473	\$	501,527	\$	147,298	
Merger and acquisition related costs/licensing		(53,670)		_		(107,341)		<u> </u>	
Adjusted cost of sales	\$	206,370	\$	76,473	\$	394,186	\$	147,298	
Adjusted gross profit	\$	423,321	\$	215,142	\$	842,171	\$	421,005	
Adjusted gross profit as a percentage		67.2%		73.8%		68.1%		74.1%	

## Non-GAAP Diluted Earnings Per Share Reconciliation Table:

		Three Mo	nths	Ended	Six Months Ended				
		Jui	ne 30,		June 30,				
(In thousands)		2024		2023		2024		2023	
Diluted earnings per share, as reported	\$	0.23	\$	0.57	\$	0.18	\$	1.05	
Provision for litigation, net		0.01		(0.03)		_		(0.03)	
Amortization of intangibles		0.22		0.04		0.43		0.09	
Merger and acquisition-related costs/licensing		0.49		0.06		0.91		0.07	
Acquisition of in-process research and development		_		_		0.09		_	
Net (gain) loss from strategic investments		(0.00)		_		(0.00)		_	
Non-cash acquisition-related foreign currency impacts		(0.03)		_		0.05		_	

Tax effect of adjusting items	(0.17)	(0.02)	(0.39)	(0.03)
Restructuring costs	 0.00	<u> </u>	 0.20	<u> </u>
Non-GAAP diluted earnings per share	\$ 0.75	\$ 0.63	\$ 1.47	\$ 1.15

<sup>\*</sup>amounts might not add due to rounding

#### Non-GAAP Free Cash Flow Reconciliation Table:

(In thousands)	Three Mo	nths I	Six Months Ended				
	 Ju	ne 30,		June 30,			
	 2024		2023		2024	2023	
Net cash provided by operating activities	\$ 54,258	\$	35,028	\$	106,645	\$	88,341
Purchases of property and equipment	(27,798)		(17,868)		(56,366)		(33,859)
Free cash flow	\$ 26,460	\$	17,160	\$	50,279	\$	54,482

## Non-GAAP Net Sales on a Constant Currency Basis Comparative Table:

	 Three Months Ended June 30,				Currency Impact on Current		Constant Currency Net Sales	
(In thousands, except percentages)	 2024		2023	Growth	Period Net Sales		Growth	
United States	\$ 499,460	\$	245,490	103.5%	\$	_	103.5%	
International	 130,231		46,125	182.3%		(4,109)	191.3%	
Total net sales	\$ 629,691	\$	291,615	115.9%	\$	(4,109)	117.3%	

	 Six Months Ended June 30,			Reported Net Sales	Currency Impact on Current		Constant Currency Net Sales	
(In thousands, except percentages)	 2024		2023	Growth	Period Net Sales		Growth	
United States	\$ 982,386	\$	479,609	104.8%	\$	_	104.8%	
International	 253,971		88,694	186.3%		(5,569)	192.6%	
Total net sales	\$ 1,236,357	\$	568,303	117.6%	\$	(5,569)	118.5%	

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Source: Globus Medical